Right Way Electric

Estimate it the right way.

Right Way Estimator takes an electrical job from first takeoff to signed proposal to final invoice, in one place.

Estimate

Folders, alternates, labor and charges that price themselves.

Propose

Branded proposals your customer can sign online.

Track

Actuals, payments and change orders against every job.

Build an estimate in minutes

Every price is calculated live from cost and margin, so what you see on screen is what goes on the proposal.

Folders and sections

Organize a job by area, phase or system. Copy a whole folder in one click. Everything saves as you type.

Alternates

Price options separately. Alternates stay out of the base total and carry their own charges.

Materials and labor

Pick from your price list. Labor hours follow quantity, and each line shows its total hours so nothing is guessed.

Labor categories

Foreman, Helper and Project Manager hours come with every material, priced at the rates and margins you set.

Job charges

Freight, misc materials, travel, warranty and more, as a fixed amount or a percentage. Mark any of them auto-add and every new folder starts with them.

Sales tax

County and state fill in from the job address. Taxed on materials only or on the total, the way you bill.

Load calculations

Run the load calc, then build the whole estimate from it: service, branch circuits, wiring, devices, lighting, travel and permit.

Assumptions and allowances

Enter rooms, wire runs and customer allowances once. They price into the estimate and print on the proposal.

Margin, not markup

Sell price is cost divided by one minus margin, so the margin you type is the margin you earn.

From proposal to paid

Win the job, run it, and connect it to the rest of your business.

Branded proposals

Your logo and terms, with the pricing detail you choose to show. Customers sign online.

Change orders

Priced the same way as the original estimate, with their own proposal and signature.

Job tracking

Log actual costs, payments and documents, and see how the job compares to the estimate.

Reports and Excel

A job summary report, plus a one-click Excel export of any estimate with summary and labor detail.

Customers and projects

Every site has a full street, city, state and ZIP, and every estimate, change order and proposal lives under its project.

Admin console

Maintain price lists, labor, job charges, tax rates and settings without touching a spreadsheet.

Connects to your other software

A secure REST API lets you read projects, estimates, customers and materials, and create or update projects and customers, so a won job can flow into your accounting or CRM. Keys are managed by your admins, with read-only or read and write access, and can be revoked any time.

Built for your company

Each company's data stays separate, with admin controls over who can edit and who can only view.

Release notes built in

Every improvement is logged on the About page, so your team always knows what changed.

See it on your next job.

Right Way Electric
[YOUR PHONE] · [YOUR EMAIL]
estimator.dirtymaxjack.com